

## Return of Organization Exempt From Income Tax

OMB No. 1545-0047

2017

Department of the Treasury  
Internal Revenue Service

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Do not enter social security numbers on this form as it may be made public.

Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for instructions and the latest information.Open to Public  
Inspection

<b>A</b> For the 2017 calendar year, or tax year beginning <b>03-01, 2017, and ending 02-28, 2018</b>																																											
<b>B</b> Check if applicable: <input type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Final return/terminated <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending	<table border="1" style="width:100%; border-collapse: collapse;"> <tr> <td colspan="2"><b>C</b> Name of organization <b>Vietnam Veterans of America Inc</b></td> <td><b>D</b> Employer identification no. <b>13-2929110</b></td> </tr> <tr> <td colspan="2">Doing business as</td> <td></td> </tr> <tr> <td>Number and street (or P.O. box if mail is not delivered to street address)</td> <td>Room/suite</td> <td><b>E</b> Telephone number</td> </tr> <tr> <td><b>8719 Colesville Road</b></td> <td><b>100</b></td> <td><b>(301) 585-4000</b></td> </tr> <tr> <td colspan="2">City or town, state or province, country, and ZIP or foreign postal code</td> <td><b>G</b> Gross receipts</td> </tr> <tr> <td colspan="2"><b>Silver Spring, MD 20910</b></td> <td><b>\$ 32,400,811</b></td> </tr> <tr> <td colspan="3"><b>F</b> Name and address of principal officer: <b>Joseph Sternburg</b></td> </tr> <tr> <td colspan="3"><b>Same as C above</b></td> </tr> <tr> <td colspan="2"><b>H(a)</b> Is this a group return for subordinates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No</td> <td><b>H(b)</b> Are all subordinates included? <input type="checkbox"/> Yes <input type="checkbox"/> No</td> </tr> <tr> <td colspan="3">If "No," attach a list. (see instructions)</td> </tr> <tr> <td colspan="2"><b>H(c)</b> Group exemption number</td> <td></td> </tr> <tr> <td colspan="3"><b>I</b> Tax-exempt status: <input type="checkbox"/> 501(c)(3) <input checked="" type="checkbox"/> 501(c)(19) (insert no.) <input type="checkbox"/> 4947(a)(1) or <input type="checkbox"/> 527</td> </tr> <tr> <td colspan="3"><b>J</b> Website: <b>www.vva.org</b></td> </tr> <tr> <td colspan="2"><b>K</b> Form of organization: <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Trust <input type="checkbox"/> Association <input type="checkbox"/> Other</td> <td><b>L</b> Year of formation: <b>1978</b> <b>M</b> State of legal domicile: <b>NY</b></td> </tr> </table>	<b>C</b> Name of organization <b>Vietnam Veterans of America Inc</b>		<b>D</b> Employer identification no. <b>13-2929110</b>	Doing business as			Number and street (or P.O. box if mail is not delivered to street address)	Room/suite	<b>E</b> Telephone number	<b>8719 Colesville Road</b>	<b>100</b>	<b>(301) 585-4000</b>	City or town, state or province, country, and ZIP or foreign postal code		<b>G</b> Gross receipts	<b>Silver Spring, MD 20910</b>		<b>\$ 32,400,811</b>	<b>F</b> Name and address of principal officer: <b>Joseph Sternburg</b>			<b>Same as C above</b>			<b>H(a)</b> Is this a group return for subordinates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		<b>H(b)</b> Are all subordinates included? <input type="checkbox"/> Yes <input type="checkbox"/> No	If "No," attach a list. (see instructions)			<b>H(c)</b> Group exemption number			<b>I</b> Tax-exempt status: <input type="checkbox"/> 501(c)(3) <input checked="" type="checkbox"/> 501(c)(19) (insert no.) <input type="checkbox"/> 4947(a)(1) or <input type="checkbox"/> 527			<b>J</b> Website: <b>www.vva.org</b>			<b>K</b> Form of organization: <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Trust <input type="checkbox"/> Association <input type="checkbox"/> Other		<b>L</b> Year of formation: <b>1978</b> <b>M</b> State of legal domicile: <b>NY</b>
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**Part I Summary**

<b>Activities &amp; Governance</b>	<b>1</b> Briefly describe the organization's mission or most significant activities: <b>To support a full range of issues affecting Vietnam Veterans, as well as, all veterans. VVA is the only Congressionally chartered organization exclusively dedicated to Vietnam-era veterans and their families.</b>		
	<b>2</b> Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.		
	<b>3</b> Number of voting members of the governing body (Part VI, line 1a)	<b>3</b>	<b>24</b>
	<b>4</b> Number of independent voting members of the governing body (Part VI, line 1b)	<b>4</b>	<b>20</b>
	<b>5</b> Total number of individuals employed in calendar year 2017 (Part V, line 2a)	<b>5</b>	<b>102</b>
	<b>6</b> Total number of volunteers (estimate if necessary)	<b>6</b>	<b>120</b>
	<b>7a</b> Total unrelated business revenue from Part VIII, column (C), line 12	<b>7a</b>	<b>197,368</b>
<b>b</b> Net unrelated business taxable income from Form 990-T, line 34	<b>7b</b>	<b>0</b>	
<b>Revenue</b>	<b>8</b> Contributions and grants (Part VIII, line 1h)	<b>Prior Year</b> <b>2,806,164</b>	<b>Current Year</b> <b>2,761,706</b>
	<b>9</b> Program service revenue (Part VIII, line 2g)	<b>243,877</b>	<b>332,339</b>
	<b>10</b> Investment income (Part VIII, column (A), lines 3, 4, and 7d)	<b>5,598,508</b>	<b>6,747,336</b>
	<b>11</b> Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	<b>62,747</b>	<b>88,496</b>
	<b>12</b> Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	<b>8,711,296</b>	<b>9,929,877</b>
	<b>Expenses</b>	<b>13</b> Grants and similar amounts paid (Part IX, column (A), lines 1-3)	<b>1,470,594</b>
<b>14</b> Benefits paid to or for members (Part IX, column (A), line 4)			<b>0</b>
<b>15</b> Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)		<b>3,051,497</b>	<b>3,510,374</b>
<b>16a</b> Professional fundraising fees (Part IX, column (A), line 11e)		<b>146,632</b>	<b>160,349</b>
<b>b</b> Total fundraising expenses (Part IX, column (D), line 25)		<b>1,360,856</b>	
<b>17</b> Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		<b>3,661,335</b>	<b>3,912,118</b>
<b>18</b> Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)		<b>8,330,058</b>	<b>8,836,793</b>
<b>19</b> Revenue less expenses. Subtract line 18 from line 12		<b>381,238</b>	<b>1,093,084</b>
<b>Net Assets or Fund Balances</b>	<b>20</b> Total assets (Part X, line 16)	<b>Beginning of Current Year</b> <b>16,115,940</b>	<b>End of Year</b> <b>17,744,146</b>
	<b>21</b> Total liabilities (Part X, line 26)	<b>4,823,795</b>	<b>4,612,384</b>
	<b>22</b> Net assets or fund balances. Subtract line 21 from line 20	<b>11,292,145</b>	<b>13,131,762</b>

**Part II Signature Block**

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

<b>Sign Here</b>	<b>Joseph Sternburg</b>	<b>6-22-18</b>	
	Signature of officer	Date	
	<b>Joseph Sternburg, CFO</b>		
	Type or print name and title		
<b>Paid Preparer Use Only</b>	Print/Type preparer's name	Preparer's signature	Date <b>06-22-2018</b>
	<b>John K Mullins</b>		Check <input type="checkbox"/> if PTIN self-employed <b>P01429307</b>
	Firm's name	Firm's EIN	
	Firm's address	Phone no.	
	<b>Mullins, PC</b>		
	<b>7625 Wisconsin Avenue</b>		
	<b>Bethesda MD 20814</b>		<b>202-770-6371</b>

May the IRS discuss this return with the preparer shown above? (see instructions) ☒ Yes ☐ No

For Paperwork Reduction Act Notice, see the separate instructions.

Form 990 (2017)



**Part III Statement of Program Service Accomplishments**Check if Schedule O contains a response or note to any line in this Part III ☐**1** Briefly describe the organization's mission:

To support a full range of issues affecting Vietnam Veterans, as well as, all veterans. VVA is the only Congressionally chartered organization exclusively dedicated to Vietnam-era veterans and their families.

**2** Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? ☐ Yes ☒ No

If "Yes," describe these new services on Schedule O.

**3** Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☒ No

If "Yes," describe these changes on Schedule O.

**4** Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

**4a** (Code: ) (Expenses \$ 6,121,508 including grants of \$ 1,253,952 ) (Revenue \$ )  
 See SERVICES page for a description of this program service.

**4b** (Code: ) (Expenses \$ including grants of \$ ) (Revenue \$ )

**4c** (Code: ) (Expenses \$ including grants of \$ ) (Revenue \$ )  
 See SERVICES page for a description of this program service.

**4d** Other program services (Describe in Schedule O.)

(Expenses \$ including grants of \$ ) (Revenue \$ )

**4e** Total program service expenses ▶ 6,121,508



**Part IV Checklist of Required Schedules**

	Yes	No
<b>1</b> Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A . . . . .	<b>1</b>	X
<b>2</b> Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? . . . . .	<b>2</b>	X
<b>3</b> Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I . . . . .	<b>3</b>	X
<b>4</b> <b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II . . . . .	<b>4</b>	
<b>5</b> Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III . . . . .	<b>5</b>	
<b>6</b> Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I . . . . .	<b>6</b>	X
<b>7</b> Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II . . . . .	<b>7</b>	X
<b>8</b> Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III . . . . .	<b>8</b>	X
<b>9</b> Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV . . . . .	<b>9</b>	X
<b>10</b> Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V . . . . .	<b>10</b>	X
<b>11</b> If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.		
<b>a</b> Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI . . . . .	<b>11a</b> X	
<b>b</b> Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII . . . . .	<b>11b</b>	X
<b>c</b> Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII . . . . .	<b>11c</b>	X
<b>d</b> Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX . . . . .	<b>11d</b>	X
<b>e</b> Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X . . . . .	<b>11e</b> X	
<b>f</b> Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X . . . . .	<b>11f</b> X	
<b>12a</b> Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII . . . . .	<b>12a</b> X	
<b>b</b> Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional . . . . .	<b>12b</b>	X
<b>13</b> Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E . . . . .	<b>13</b>	X
<b>14a</b> Did the organization maintain an office, employees, or agents outside of the United States? . . . . .	<b>14a</b>	X
<b>b</b> Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV . . . . .	<b>14b</b>	X
<b>15</b> Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV . . . . .	<b>15</b>	X
<b>16</b> Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV . . . . .	<b>16</b>	X
<b>17</b> Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions) . . . . .	<b>17</b> X	
<b>18</b> Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II . . . . .	<b>18</b>	X
<b>19</b> Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III . . . . .	<b>19</b>	X



**Part IV** Checklist of Required Schedules (continued)

	Yes	No
<b>20a</b> Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H . . . . .	<b>20a</b>	X
<b>b</b> If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? . . . . .	<b>20b</b>	
<b>21</b> Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II . . . . .	<b>21</b>	X
<b>22</b> Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III . . . . .	<b>22</b>	X
<b>23</b> Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J . . . . .	<b>23</b>	X
<b>24a</b> Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a . . . . .	<b>24a</b>	X
<b>b</b> Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? . . . . .	<b>24b</b>	
<b>c</b> Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? . . . . .	<b>24c</b>	
<b>d</b> Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? . . . . .	<b>24d</b>	
<b>25a</b> <b>Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.</b> Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I . . . . .	<b>25a</b>	
<b>b</b> Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I . . . . .	<b>25b</b>	
<b>26</b> Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II . . . . .	<b>26</b>	X
<b>27</b> Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III . . . . .	<b>27</b>	X
<b>28</b> Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):		
<b>a</b> A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV . . . . .	<b>28a</b>	X
<b>b</b> A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV . . . . .	<b>28b</b>	X
<b>c</b> An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV . . . . .	<b>28c</b>	X
<b>29</b> Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M . . . . .	<b>29</b>	X
<b>30</b> Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M . . . . .	<b>30</b>	X
<b>31</b> Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I . . . . .	<b>31</b>	X
<b>32</b> Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II . . . . .	<b>32</b>	X
<b>33</b> Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I . . . . .	<b>33</b>	X
<b>34</b> Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1 . . . . .	<b>34</b>	X
<b>35a</b> Did the organization have a controlled entity within the meaning of section 512(b)(13)? . . . . .	<b>35a</b>	X
<b>b</b> If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 . . . . .	<b>35b</b>	
<b>36</b> <b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2 . . . . .	<b>36</b>	
<b>37</b> Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI . . . . .	<b>37</b>	X
<b>38</b> Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O.	<b>38</b>	X



**Part V** Statements Regarding Other IRS Filings and Tax ComplianceCheck if Schedule O contains a response or note to any line in this Part V ☐

		Yes	No
<b>1a</b>	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	34	
<b>1b</b>	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	0	
<b>c</b>	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	X	
<b>2a</b>	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	102	
<b>b</b>	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? <b>Note.</b> If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	X	
<b>3a</b>	Did the organization have unrelated business gross income of \$1,000 or more during the year?	X	
<b>b</b>	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	X	
<b>4a</b>	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?		X
<b>b</b>	If "Yes," enter the name of the foreign country: See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).		
<b>5a</b>	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		X
<b>b</b>	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?		X
<b>c</b>	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?		
<b>6a</b>	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?		X
<b>b</b>	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		
<b>7</b>	<b>Organizations that may receive deductible contributions under section 170(c).</b>		
<b>a</b>	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?		X
<b>b</b>	If "Yes," did the organization notify the donor of the value of the goods or services provided?		
<b>c</b>	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?		X
<b>d</b>	If "Yes," indicate the number of Forms 8282 filed during the year		
<b>e</b>	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?		X
<b>f</b>	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		X
<b>g</b>	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?		
<b>h</b>	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?		
<b>8</b>	<b>Sponsoring organizations maintaining donor advised funds.</b> Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?		
<b>9</b>	<b>Sponsoring organizations maintaining donor advised funds.</b>		
<b>a</b>	Did the sponsoring organization make any taxable distributions under section 4966?		
<b>b</b>	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?		
<b>10</b>	<b>Section 501(c)(7) organizations.</b> Enter:		
<b>a</b>	Initiation fees and capital contributions included on Part VIII, line 12		
<b>b</b>	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities		
<b>11</b>	<b>Section 501(c)(12) organizations.</b> Enter:		
<b>a</b>	Gross income from members or shareholders		
<b>b</b>	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)		
<b>12a</b>	<b>Section 4947(a)(1) non-exempt charitable trusts.</b> Is the organization filing Form 990 in lieu of Form 1041?		
<b>b</b>	If "Yes," enter the amount of tax-exempt interest received or accrued during the year		
<b>13</b>	<b>Section 501(c)(29) qualified nonprofit health insurance issuers.</b>		
<b>a</b>	Is the organization licensed to issue qualified health plans in more than one state? <b>Note.</b> See the instructions for additional information the organization must report on Schedule O.		
<b>b</b>	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans		
<b>c</b>	Enter the amount of reserves on hand		
<b>14a</b>	Did the organization receive any payments for indoor tanning services during the tax year?		X
<b>b</b>	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O		



**Part VI Governance, Management, and Disclosure** For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.Check if Schedule O contains a response or note to any line in this Part VI ☒**Section A. Governing Body and Management**

		Yes	No
<b>1a</b> Enter the number of voting members of the governing body at the end of the tax year . . . . .	<b>1a</b> 24		
If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.			
<b>b</b> Enter the number of voting members included in line 1a, above, who are independent . . . . .	<b>1b</b> 20		
<b>2</b> Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? . . . . .	<b>2</b>		X
<b>3</b> Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person? . . . . .	<b>3</b>		X
<b>4</b> Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? . . . . .	<b>4</b>		X
<b>5</b> Did the organization become aware during the year of a significant diversion of the organization's assets? . . . . .	<b>5</b>		X
<b>6</b> Did the organization have members or stockholders? . . . . .	<b>6</b>	X	
<b>7a</b> Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? . . . . .	<b>7a</b>	X	
<b>b</b> Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? . . . . .	<b>7b</b>		X
<b>8</b> Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:			
<b>a</b> The governing body? . . . . .	<b>8a</b>	X	
<b>b</b> Each committee with authority to act on behalf of the governing body? . . . . .	<b>8b</b>	X	
<b>9</b> Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O . . . . .	<b>9</b>		X

**Section B. Policies** (This Section B requests information about policies not required by the Internal Revenue Code.)

	Yes	No
<b>10a</b> Did the organization have local chapters, branches, or affiliates? . . . . .	<b>10a</b> X	
<b>b</b> If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? . . . . .	<b>10b</b> X	
<b>11a</b> Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? . . . . .	<b>11a</b> X	
<b>b</b> Describe in Schedule O the process, if any, used by the organization to review this Form 990.		
<b>12a</b> Did the organization have a written conflict of interest policy? If "No," go to line 13 . . . . .	<b>12a</b> X	
<b>b</b> Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? . . . . .	<b>12b</b> X	
<b>c</b> Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done . . . . .	<b>12c</b> X	
<b>13</b> Did the organization have a written whistleblower policy? . . . . .	<b>13</b> X	
<b>14</b> Did the organization have a written document retention and destruction policy? . . . . .	<b>14</b> X	
<b>15</b> Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
<b>a</b> The organization's CEO, Executive Director, or top management official . . . . .	<b>15a</b> X	
<b>b</b> Other officers or key employees of the organization . . . . .	<b>15b</b> X	
If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).		
<b>16a</b> Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? . . . . .	<b>16a</b>	X
<b>b</b> If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? . . . . .	<b>16b</b>	

**Section C. Disclosure**

- 17** List the states with which a copy of this Form 990 is required to be filed ▶ **Statement #17**
- 18** Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.  
☐ Own website ☐ Another's website ☒ Upon request ☐ Other (explain in Schedule O)
- 19** Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
- 20** State the name, address, and telephone number of the person who possesses the organization's books and records: ▶  
**The Organization (301) 585-4000, 8719 Colesville Road 100, Silver Spring, MD 20910**



**Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**Check if Schedule O contains a response or note to any line in this Part VII ☐**Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees****1a** Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former** directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(1) John Rowan President	40.00	X		X				77,458	0	0
(2) Marsha Four Vice President	40.00	X		X				38,731	0	0
(3) Bill Meeks Jr. Secretary	25.00	X		X				38,731	0	0
(4) Dr. Wayne Reynolds Treasurer	30.00	X		X				38,731	0	0
(5) Joseph Davis Director	30.00	X						0	0	0
(6) Dottie Barickman Director	18.00	X						0	0	0
(7) Tom Burke Director		X						0	0	0
(8) Richard C DeLong Director	30.00	X						0	0	0
(9) Gumersindo Gomez Director	30.00	X						0	0	0
(10) Herman Hochreich Director	10.00	X						0	0	0
(11) Sara J McVicker Director	15.00	X						0	0	0
(12) Charlie Hobbs Director	15.00	X						0	0	0
(13) Joseph Kristek Jr. Director	16.00	X						0	0	0
(14) Dennis Andras Director		X						0	0	0



**Part VII** Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(15) Felix Peterson Jr. Director	20.00	X						0	0	0
(16) Dave Simmons Director	40.00	X						0	0	0
(17) Dick Southern Director	20.00	X						0	0	0
(18) Dan Stenvold Director	14.00	X						0	0	0
(19) Kerwin Stone Director	15.00	X						0	0	0
(20) Ronald Morgan Director	40.00	X						0	0	0
(21) Ted Wilkinson Director	8.00	X						0	0	0
(22) Sandie Wilson Director	15.00	X						0	0	0
(23) Rex Moody Director	30.00	X						0	0	0
(24) Robert Grabinski Director	6.00	X						0	0	0
(25) Joseph Sternburg CFO	40.00			X				120,994	0	28,919
<b>1b Sub-total</b>										
<b>c Total from continuation sheets to Part VII, Section A</b>										
<b>d Total (add lines 1b and 1c)</b>								314,645	0	28,919

**2** Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization **1**

	Yes	No
<b>3</b> Did the organization list any <b>former</b> officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual		X
<b>4</b> For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual		X
<b>5</b> Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person		X

**Section B. Independent Contractors**

**1** Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation

**2** Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization **1**



**Part VIII** Statement of RevenueCheck if Schedule O contains a response or note to any line in this Part VIII ☐

				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
<b>Contributions, Gifts, Grants and Other Similar Amounts</b>	<b>1a</b>	Federated campaigns . . . . .	<b>1a</b>				
	<b>b</b>	Membership dues . . . . .	<b>1b</b>	341,517			
	<b>c</b>	Fundraising events . . . . .	<b>1c</b>				
	<b>d</b>	Related organizations . . . . .	<b>1d</b>	261,583			
	<b>e</b>	Government grants (contributions) . .	<b>1e</b>				
	<b>f</b>	All other contributions, gifts, grants, and similar amounts not included above	<b>1f</b>	2,158,606			
	<b>g</b>	Noncash contributions included in lines 1a-1f: \$					
	<b>h</b>	<b>Total.</b> Add lines 1a-1f . . . . .		2,761,706			
<b>Program Service Revenue</b>				<b>Business Code</b>			
	<b>2a</b>	Advertising	900099	197,368		197,368	
	<b>b</b>	Convention/Conference	900099	134,971	134,971		
	<b>c</b>						
	<b>d</b>						
	<b>e</b>						
	<b>f</b>	All other program service revenue . . . . .					
	<b>g</b>	<b>Total.</b> Add lines 2a-2f . . . . .		332,339			
<b>Other Revenue</b>	<b>3</b>	Investment income (including dividends, interest, and other similar amounts) . . . . .		188,163			188,163
	<b>4</b>	Income from investment of tax-exempt bond proceeds . . . . .					
	<b>5</b>	Royalties . . . . .		62,958			62,958
			(i) Real	(ii) Personal			
	<b>6a</b>	Gross rents . . . . .					
	<b>b</b>	Less: rental expenses . . . . .					
	<b>c</b>	Rental income or (loss) . . . . .					
	<b>d</b>	Net rental income or (loss) . . . . .					
	<b>7a</b>	Gross amount from sales of assets other than inventory	(i) Securities	(ii) Other			
			5,111,669	23,918,438			
	<b>b</b>	Less: cost or other basis and sales expenses . . . . .		5,061,150	17,409,784		
	<b>c</b>	Gain or (loss) . . . . .		50,519	6,508,654		
	<b>d</b>	Net gain or (loss) . . . . .		6,559,173	6,508,654		50,519
	<b>8a</b>	Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c). See Part IV, line 18 . . . . .	<b>a</b>				
	<b>b</b>	Less: direct expenses . . . . .	<b>b</b>				
	<b>c</b>	Net income or (loss) from fundraising events . . . . .					
	<b>9a</b>	Gross income from gaming activities. See Part IV, line 19 . . . . .	<b>a</b>				
	<b>b</b>	Less: direct expenses . . . . .	<b>b</b>				
	<b>c</b>	Net income or (loss) from gaming activities . . . . .					
	<b>10a</b>	Gross sales of inventory, less returns and allowances . . . . .	<b>a</b>				
<b>b</b>	Less: cost of goods sold . . . . .	<b>b</b>					
<b>c</b>	Net income or (loss) from sales of inventory . . . . .						
<b>Miscellaneous Revenue</b>			<b>Business Code</b>				
<b>11a</b>	Other	900099	25,538	25,538			
<b>b</b>							
<b>c</b>							
<b>d</b>	All other revenue . . . . .						
<b>e</b>	<b>Total.</b> Add lines 11a-11d . . . . .		25,538				
<b>12</b>	<b>Total revenue.</b> See instructions . . . . .		9,929,877	6,669,163	197,368	301,640	



**Part IX Statement of Functional Expenses**

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX ☐**Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.**

	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
<b>1</b> Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 . . . . .	1,253,952	1,253,952		
<b>2</b> Grants and other assistance to domestic individuals. See Part IV, line 22 . . . . .				
<b>3</b> Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 . . . . .				
<b>4</b> Benefits paid to or for members . . . . .				
<b>5</b> Compensation of current officers, directors, trustees, and key employees . . . . .	314,645	211,494	75,497	27,654
<b>6</b> Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) . . . . .				
<b>7</b> Other salaries and wages . . . . .	2,194,896	1,475,338	526,654	192,904
<b>8</b> Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions) . . . . .	138,674	93,212	33,274	12,188
<b>9</b> Other employee benefits . . . . .	657,613	442,026	157,791	57,796
<b>10</b> Payroll taxes . . . . .	204,546	137,489	49,080	17,977
<b>11</b> Fees for services (non-employees):				
<b>a</b> Management . . . . .				
<b>b</b> Legal . . . . .	110,877	57,360	53,517	
<b>c</b> Accounting . . . . .	43,953		43,953	
<b>d</b> Lobbying . . . . .				
<b>e</b> Professional fundraising services. See Part IV, line 17 . . . . .	160,349			160,349
<b>f</b> Investment management fees . . . . .	35,269		35,269	
<b>g</b> Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O.) . . . . .	362,836	347,203	983	14,650
<b>12</b> Advertising and promotion . . . . .	16,055	15,075	609	371
<b>13</b> Office expenses . . . . .	1,441,051	672,338	54,785	713,928
<b>14</b> Information technology . . . . .	206,407	185,766	20,641	
<b>15</b> Royalties . . . . .				
<b>16</b> Occupancy . . . . .	564,967	330,398	149,539	85,030
<b>17</b> Travel . . . . .	674,205	585,123	80,854	8,228
<b>18</b> Payments of travel or entertainment expenses for any federal, state, or local public officials . . . . .				
<b>19</b> Conferences, conventions, and meetings . . . . .	52,950	50,691	2,259	
<b>20</b> Interest . . . . .	8,832	5,238	2,234	1,360
<b>21</b> Payments to affiliates . . . . .				
<b>22</b> Depreciation, depletion, and amortization . . . . .	71,556	42,433	18,104	11,019
<b>23</b> Insurance . . . . .	120,006	84,224	22,243	13,539
<b>24</b> Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
<b>a</b> Awards . . . . .	11,969	10,622	202	1,145
<b>b</b> Misc . . . . .	61,894	50,230	6,740	4,924
<b>c</b> Temporary Help . . . . .	87,803	37,293	13,165	37,345
<b>d</b> Training . . . . .	41,488	34,003	7,036	449
<b>e</b> All other expenses . . . . .				
<b>25</b> Total functional expenses. Add lines 1 through 24e . . . . .	8,836,793	6,121,508	1,354,429	1,360,856
<b>26</b> Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720) . . . . .				



**Part X Balance Sheet**Check if Schedule O contains a response or note to any line in this Part X ☐

		(A) Beginning of year		(B) End of year
<b>Assets</b>	1 Cash - non-interest-bearing . . . . .	4,438,826	1	4,340,172
	2 Savings and temporary cash investments . . . . .	2,229,042	2	3,498,282
	3 Pledges and grants receivable, net . . . . .		3	
	4 Accounts receivable, net . . . . .	867,092	4	580,875
	5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L . . . . .		5	
	6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L . . . . .		6	
	7 Notes and loans receivable, net . . . . .		7	
	8 Inventories for sale or use . . . . .		8	
	9 Prepaid expenses and deferred charges . . . . .	411,818	9	211,884
	10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D . . . . .	10a 693,293		
	b Less: accumulated depreciation . . . . .	10b 407,088	278,895	10c 286,205
	11 Investments - publicly traded securities . . . . .	7,855,708	11	8,793,169
	12 Investments - other securities. See Part IV, line 11 . . . . .		12	
	13 Investments - program-related. See Part IV, line 11 . . . . .		13	
	14 Intangible assets . . . . .		14	
	15 Other assets. See Part IV, line 11 . . . . .	34,559	15	33,559
16 <b>Total assets.</b> Add lines 1 through 15 (must equal line 34) . . . . .	16,115,940	16	17,744,146	
<b>Liabilities</b>	17 Accounts payable and accrued expenses . . . . .	690,557	17	879,682
	18 Grants payable . . . . .		18	
	19 Deferred revenue . . . . .	1,591,499	19	1,350,482
	20 Tax-exempt bond liabilities . . . . .		20	
	21 Escrow or custodial account liability. Complete Part IV of Schedule D . . . . .		21	
	22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L . . . . .		22	
	23 Secured mortgages and notes payable to unrelated third parties . . . . .		23	
	24 Unsecured notes and loans payable to unrelated third parties . . . . .		24	
	25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D . . . . .	2,541,739	25	2,382,220
	26 <b>Total liabilities.</b> Add lines 17 through 25 . . . . .	4,823,795	26	4,612,384
<b>Net Assets or Fund Balances</b>	<b>Organizations that follow SFAS 117 (ASC 958), check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.</b>			
	27 Unrestricted net assets . . . . .	11,292,145	27	13,131,762
	28 Temporarily restricted net assets . . . . .		28	
	29 Permanently restricted net assets . . . . .		29	
	<b>Organizations that do not follow SFAS 117 (ASC 958), check here <input type="checkbox"/> and complete lines 30 through 34.</b>			
	30 Capital stock or trust principal, or current funds . . . . .		30	
	31 Paid-in or capital surplus, or land, building, or equipment fund . . . . .		31	
	32 Retained earnings, endowment, accumulated income, or other funds . . . . .		32	
33 <b>Total net assets or fund balances</b> . . . . .	11,292,145	33	13,131,762	
34 <b>Total liabilities and net assets/fund balances</b> . . . . .	16,115,940	34	17,744,146	



**Part XI Reconciliation of Net Assets**Check if Schedule O contains a response or note to any line in this Part XI ☐

<b>1</b>	Total revenue (must equal Part VIII, column (A), line 12)	<b>1</b>	9,929,877
<b>2</b>	Total expenses (must equal Part IX, column (A), line 25)	<b>2</b>	8,836,793
<b>3</b>	Revenue less expenses. Subtract line 2 from line 1	<b>3</b>	1,093,084
<b>4</b>	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	<b>4</b>	11,292,145
<b>5</b>	Net unrealized gains (losses) on investments	<b>5</b>	746,533
<b>6</b>	Donated services and use of facilities	<b>6</b>	
<b>7</b>	Investment expenses	<b>7</b>	
<b>8</b>	Prior period adjustments	<b>8</b>	
<b>9</b>	Other changes in net assets or fund balances (explain in Schedule O)	<b>9</b>	0
<b>10</b>	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, column (B))	<b>10</b>	13,131,762

**Part XII Financial Statements and Reporting**Check if Schedule O contains a response or note to any line in this Part XII ☐**1** Accounting method used to prepare the Form 990: ☐ Cash ☒ Accrual ☐ Other \_\_\_\_\_

If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.

**2a** Were the organization's financial statements compiled or reviewed by an independent accountant?

If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both:

☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis**b** Were the organization's financial statements audited by an independent accountant?

If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both:

☒ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis**c** If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.**3a** As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?**b** If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

	Yes	No
<b>2a</b>		X
<b>2b</b>	X	
<b>2c</b>	X	
<b>3a</b>		X
<b>3b</b>		



Form **990-T****Exempt Organization Business Income Tax Return**  
(and proxy tax under section 6033(e))

OMB No. 1545-0687

**2017**Department of the Treasury  
Internal Revenue ServiceFor calendar year 2017 or other tax year beginning 03-01, 2017, and ending 02-28, 2018.▶ Go to [www.irs.gov/Form990T](http://www.irs.gov/Form990T) for instructions and the latest information.▶ Do not enter SSN numbers on this form as it may be made public if your organization is a 501(c)(3). **501(c)(3) Organizations Only**

Open to Public Inspection for

A ☐ Check box if  
address changed

B Exempt under section

☒ 501(c) (19)  
☐ 408(e) ☐ 220(e)  
☐ 408A ☐ 530(a)  
☐ 529(a)
Print  
or  
TypeName of organization ( ☐ Check box if name changed and see instructions.)**Vietnam Veterans of America Inc**

Number, street, and room or suite no. If a P.O. box, see instructions.

**STE 100****8719 Colesville Road**

City or town, state or province, country, and ZIP or foreign postal code

**Silver Spring, MD 20910**D Employer identification number  
(Employees' trust, see instructions.)**13-2929110**E Unrelated business activity codes  
(See instructions.)C Book value of all assets  
at end of year  
**17,744,146**

F Group exemption number (See instructions.) ▶

G Check organization type ▶

☒ 501(c) corporation☐ 501(c) trust☐ 401(a) trust☐ Other trust

H Describe the organization's primary unrelated business activity. ▶

I During the tax year, was the corporation a subsidiary in an affiliated group or a parent-subsidiary controlled group? . . . . . ☐ Yes ☒ No  
If "Yes," enter the name and identifying number of the parent corporation. ▶J The books are in care of ▶ **The Organization**Telephone number ▶ **(301) 585-4000****Part I Unrelated Trade or Business Income**

	(A) Income	(B) Expenses	(C) Net
1a Gross receipts or sales			
b Less returns and allowances <span style="float:right">c Balance ▶</span>	1c		
2 Cost of goods sold (Schedule A, line 7) . . . . .	2		
3 Gross profit. Subtract line 2 from line 1c . . . . .	3		
4a Capital gain net income (attach Schedule D) . . . . .	4a		
b Net gain (loss) (Form 4797, Part II, line 17) (attach Form 4797) . . . . .	4b		
c Capital loss deduction for trusts . . . . .	4c		
5 Income (loss) from partnerships and S corporations (attach statement) . . . . .	5		
6 Rent income (Schedule C) . . . . .	6		
7 Unrelated debt-financed income (Schedule E) . . . . .	7		
8 Interest, annuities, royalties, and rents from controlled organizations (Schedule F) . . . . .	8		
9 Investment income of a section 501(c)(7), (9), or (17) organization (Schedule G) . . . . .	9		
10 Exploited exempt activity income (Schedule I) . . . . .	10		
11 Advertising income (Schedule J) . . . . .	11		
12 Other income (See instructions; attach schedule) . . . . .	12		
13 Total. Combine lines 3 through 12 . . . . .	13		

**Part II Deductions Not Taken Elsewhere** (See instructions for limitations on deductions.) (Except for contributions, deductions must be directly connected with the unrelated business income.)

14 Compensation of officers, directors, and trustees (Schedule K) . . . . .	14	
15 Salaries and wages . . . . .	15	
16 Repairs and maintenance . . . . .	16	
17 Bad debts . . . . .	17	
18 Interest (attach schedule) . . . . .	18	
19 Taxes and licenses . . . . .	19	
20 Charitable contributions (See instructions for limitation rules) . . . . .	20	
21 Depreciation (attach Form 4562) . . . . .	21	
22 Less depreciation claimed on Schedule A and elsewhere on return . . . . .	22a	22b
23 Depletion . . . . .	23	
24 Contributions to deferred compensation plans . . . . .	24	
25 Employee benefit programs . . . . .	25	
26 Excess exempt expenses (Schedule I) . . . . .	26	
27 Excess readership costs (Schedule J) . . . . .	27	
28 Other deductions (attach schedule) . . . . .	28	
29 Total deductions. Add lines 14 through 28 . . . . .	29	
30 Unrelated business taxable income before net operating loss deduction. Subtract line 29 from line 13 . . . . .	30	
31 Net operating loss deduction (limited to the amount on line 30) . . . . .	31	
32 Unrelated business taxable income before specific deduction. Subtract line 31 from line 30 . . . . .	32	
33 Specific deduction (Generally \$1,000, but see line 33 instructions for exceptions) . . . . .	33	
34 Unrelated business taxable income. Subtract line 33 from line 32. If line 33 is greater than line 32, enter the smaller of zero or line 32 . . . . .	34	

For Paperwork Reduction Act Notice, see instructions.

Form 990-T (2017)



**Part III Tax Computation**

<b>35 Organizations Taxable as Corporations.</b> See instructions for tax computation. Controlled group members (sections 1561 and 1563) check here <input type="checkbox"/> See instructions and:	
<b>a</b> Enter your share of the \$50,000, \$25,000, and \$9,925,000 taxable income brackets (in that order):	
(1) \$ (2) \$ (3) \$	
<b>b</b> Enter organization's share of: (1) Additional 5% tax (not more than \$11,750) . . . . . \$	
(2) Additional 3% tax (not more than \$100,000) . . . . . \$	
<b>c</b> Income tax on the amount on line 34 . . . . . Wks. Blended Tax . . . . . ▶	<b>35c</b>
<b>36 Trusts Taxable at Trust Rates.</b> See instructions for tax computation. Income tax on the amount on line 34 from: <input type="checkbox"/> Tax rate schedule or <input type="checkbox"/> Schedule D (Form 1041) . . . . . ▶	<b>36</b>
<b>37 Proxy tax.</b> See instructions . . . . . ▶	<b>37</b>
<b>38 Alternative minimum tax</b> . . . . .	<b>38</b>
<b>39 Tax on Non-Compliant Facility Income.</b> See instructions . . . . .	<b>39</b>
<b>40 Total.</b> Add lines 37, 38 and 39 to line 35c or 36, whichever applies . . . . .	<b>40</b>

**Part IV Tax and Payments**

<b>41a</b> Foreign tax credit (corporations attach Form 1118; trusts attach Form 1116) . . . . .	<b>41a</b>	
<b>b</b> Other credits (see instructions) . . . . .	<b>41b</b>	
<b>c</b> General business credit. Attach Form 3800 (see instructions) . . . . .	<b>41c</b>	
<b>d</b> Credit for prior year minimum tax (attach Form 8801 or 8827) . . . . .	<b>41d</b>	
<b>e</b> <b>Total credits.</b> Add lines 41a through 41d . . . . .	<b>41e</b>	
<b>42</b> Subtract line 41e from line 40 . . . . .	<b>42</b>	
<b>43</b> Other taxes. Check if from: <input type="checkbox"/> Form 4255 <input type="checkbox"/> Form 8611 <input type="checkbox"/> Form 8697 <input type="checkbox"/> Form 8866 <input type="checkbox"/> Other (attach schedule)	<b>43</b>	
<b>44</b> <b>Total tax.</b> Add lines 42 and 43 . . . . .	<b>44</b>	
<b>45a</b> Payments: A 2016 overpayment credited to 2017 . . . . .	<b>45a</b>	
<b>b</b> 2017 estimated tax payments . . . . .	<b>45b</b>	
<b>c</b> Tax deposited with Form 8868 . . . . .	<b>45c</b>	
<b>d</b> Foreign organizations: Tax paid or withheld at source (see instructions) . . . . .	<b>45d</b>	
<b>e</b> Backup withholding (see instructions) . . . . .	<b>45e</b>	
<b>f</b> Credit for small employer health insurance premiums (Attach Form 8941) . . . . .	<b>45f</b>	
<b>g</b> Other credits and payments: <input type="checkbox"/> Form 2439 <input type="checkbox"/> Form 4136 <input type="checkbox"/> Other <input type="checkbox"/> Total ▶	<b>45g</b>	
<b>46</b> <b>Total payments.</b> Add lines 45a through 45g . . . . .	<b>46</b>	
<b>47</b> Estimated tax penalty (see instructions). Check if Form 2220 is attached <input type="checkbox"/> . . . . . ▶	<b>47</b>	
<b>48</b> <b>Tax due.</b> If line 46 is less than the total of lines 44 and 47, enter amount owed . . . . . ▶	<b>48</b>	
<b>49</b> <b>Overpayment.</b> If line 46 is larger than the total of lines 44 and 47, enter amount overpaid . . . . . ▶	<b>49</b>	
<b>50</b> Enter the amount of line 49 you want: <b>Credited to 2018 estimated tax</b> ▶ <b>Refunded</b> ▶	<b>50</b>	

**Part V Statements Regarding Certain Activities and Other Information (see instructions)**

<b>51</b> At any time during the 2017 calendar year, did the organization have an interest in or a signature or other authority over a financial account (bank, securities, or other) in a foreign country? If YES, the organization may have to file FinCEN Form 114, Report of Foreign Bank and Financial Accounts. If YES, enter the name of the foreign country here ▶	Yes	No
<b>52</b> During the tax year, did the organization receive a distribution from, or was it the grantor of, or transferor to, a foreign trust? . . . . . If YES, see instructions for other forms the organization may have to file.		
<b>53</b> Enter the amount of tax-exempt interest received or accrued during the tax year ▶ \$		

<b>Sign Here</b>	Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than taxpayer) is based on all information of which preparer has any knowledge.		<b>CFO</b>	May the IRS discuss this return with the preparer shown below (see instructions)? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
	Signature of officer	Date			Title
<b>Paid Preparer Use Only</b>	Print/Type preparer's name	Preparer's signature	Date	Check <input type="checkbox"/> if self-employed	PTIN
	John K Mullins		06-22-2018		P01429307
	Firm's name ▶ Mullins, PC	Firm's EIN ▶			
	Firm's address ▶ 7625 Wisconsin Avenue Bethesda MD 20814	Phone no.		202-770-6371	



**Schedule A - Cost of Goods Sold.** Enter method of inventory valuation ▶

<b>1</b> Inventory at beginning of year . . . .	<b>1</b>		<b>6</b> Inventory at end of year . . . . .	<b>6</b>	
<b>2</b> Purchases . . . . .	<b>2</b>		<b>7</b> <b>Cost of goods sold.</b> Subtract		
<b>3</b> Cost of labor . . . . .	<b>3</b>		line 6 from line 5. Enter here and		
<b>4a</b> Additional section 263A costs			in Part I, line 2 . . . . .	<b>7</b>	
(attach schedule) . . . . .	<b>4a</b>				
<b>b</b> Other costs (attach schedule) . . . .	<b>4b</b>		<b>8</b> Do the rules of section 263A (with respect to		
<b>5</b> <b>Total.</b> Add lines 1 through 4b . . . .	<b>5</b>		property produced or acquired for resale) apply		
			to the organization? . . . . .		Yes No

**Schedule C - Rent Income (From Real Property and Personal Property Leased With Real Property)**

(see instructions)

**1.** Description of property

(1)
(2)
(3)
(4)

**2.** Rent received or accrued

(a) From personal property (if the percentage of rent for personal property is more than 10% but not more than 50%)	(b) From real and personal property (if the percentage of rent for personal property exceeds 50% or if the rent is based on profit or income)	<b>3(a)</b> Deductions directly connected with the income in columns 2(a) and 2(b) (attach schedule)
(1)		
(2)		
(3)		
(4)		
Total	Total	<b>(b) Total deductions.</b> Enter here and on page 1, Part I, line 6, column (B) ▶

**(c) Total income.** Add totals of columns 2(a) and 2(b). Enter

here and on page 1, Part I, line 6, column (A) . . ▶

**Schedule E - Unrelated Debt-Financed Income** (see instructions)

<b>1.</b> Description of debt-financed property		<b>2.</b> Gross income from or allocable to debt-financed property	<b>3.</b> Deductions directly connected with or allocable to debt-financed property	
			<b>(a)</b> Straight line depreciation (attach schedule)	<b>(b)</b> Other deductions (attach schedule)
(1)				
(2)				
(3)				
(4)				
<b>4.</b> Amount of average acquisition debt on or allocable to debt-financed property (attach schedule)	<b>5.</b> Average adjusted basis of or allocable to debt-financed property (attach schedule)	<b>6.</b> Column 4 divided by column 5	<b>7.</b> Gross income reportable (column 2 x column 6)	<b>8.</b> Allocable deductions (column 6 x total of columns 3(a) and 3(b))
(1)		%		
(2)		%		
(3)		%		
(4)		%		
			Enter here and on page 1, Part I, line 7, column (A).	Enter here and on page 1, Part I, line 7, column (B).

**Totals** . . . . . ▶**Total dividends-received deductions** included in column 8 . . . . . ▶



**Schedule F - Interest, Annuities, Royalties, and Rents From Controlled Organizations (see instructions)**

		Exempt Controlled Organizations			
1. Name of controlled organization	2. Employer identification number	3. Net unrelated income (loss) (see instructions)	4. Total of specified payments made	5. Part of column 4 that is included in the controlling organization's gross income	6. Deductions directly connected with income in column 5
(1)					
(2)					
(3)					
(4)					

**Nonexempt Controlled Organizations**

7. Taxable income	8. Net unrelated income (loss) (see instructions)	9. Total of specified payments made	10. Part of column 9 that is included in the controlling organization's gross income	11. Deductions directly connected with income in column 10
(1)				
(2)				
(3)				
(4)				

Add columns 5 and 10.  
Enter here and on page 1,  
Part I, line 8, column (A).Add columns 6 and 11.  
Enter here and on page 1,  
Part I, line 8, column (B).**Totals** .....**Schedule G - Investment Income of a Section 501(c)(7), (9), or (17) Organization (see instructions)**

1. Description of income	2. Amount of income	3. Deductions directly connected (attach schedule)	4. Set-asides (attach schedule)	5. Total deductions and set-asides (col. 3 plus col. 4)
(1)				
(2)				
(3)				
(4)				

Enter here and on page 1,  
Part I, line 9, column (A).Enter here and on page 1,  
Part I, line 9, column (B).**Totals** .....**Schedule I - Exploited Exempt Activity Income, Other Than Advertising Income (see instructions)**

1. Description of exploited activity	2. Gross unrelated business income from trade or business	3. Expenses directly connected with production of unrelated business income	4. Net income (loss) from unrelated trade or business (column 2 minus column 3). If a gain, compute cols. 5 through 7.	5. Gross income from activity that is not unrelated business income	6. Expenses attributable to column 5	7. Excess exempt expenses (column 6 minus column 5, but not more than column 4).
(1)						
(2)						
(3)						
(4)						

Enter here and on page 1, Part I,  
line 10, col. (A).Enter here and on page 1, Part I,  
line 10, col. (B).Enter here and on page 1,  
Part II, line 26.**Totals** .....**Schedule J - Advertising Income (see instructions)****Part I Income From Periodicals Reported on a Consolidated Basis**

1. Name of periodical	2. Gross advertising income	3. Direct advertising costs	4. Advertising gain or (loss) (col. 2 minus col. 3). If a gain, compute cols. 5 through 7.	5. Circulation income	6. Readership costs	7. Excess readership costs (column 6 minus column 5, but not more than column 4).
(1) <b>VVA Veteran</b>						
(2)						
(3)						
(4)						

**Totals** (carry to Part II, line (5)) .....



**Part II** **Income From Periodicals Reported on a Separate Basis** (For each periodical listed in Part II, fill in columns 2 through 7 on a line-by-line basis.)

1. Name of periodical	2. Gross advertising income	3. Direct advertising costs	4. Advertising gain or (loss) (col. 2 minus col. 3). If a gain, compute cols. 5 through 7.	5. Circulation income	6. Readership costs	7. Excess readership costs (column 6 minus column 5, but not more than column 4).
(1)						
(2)						
(3)						
(4)						
<b>Totals from Part I</b> . . . . . ▶						
	Enter here and on page 1, Part I, line 11, col. (A).	Enter here and on page 1, Part I, line 11, col. (B).				Enter here and on page 1, Part II, line 27.
<b>Totals, Part II (lines 1-5)</b> . . . . . ▶						

**Schedule K - Compensation of Officers, Directors, and Trustees** (see instructions)

1. Name	2. Title	3. Percent of time devoted to business	4. Compensation attributable to unrelated business
(1)		%	
(2)		%	
(3)		%	
(4)		%	
<b>Total.</b> Enter here and on page 1, Part II, line 14 . . . . . ▶			



**SCHEDULE D  
(Form 990)**

Department of the Treasury  
Internal Revenue Service

**Supplemental Financial Statements**

▶ **Complete if the organization answered "Yes" on Form 990,  
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.**

▶ **Attach to Form 990.**

▶ **Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for instructions and the latest information.**

OMB No. 1545-0047

**2017**

**Open to Public  
Inspection**

Name of the organization

Vietnam Veterans of America Inc

Employer identification number

13-2929110

**Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year . . . . .		
2 Aggregate value of contributions to (during year) . . . . .		
3 Aggregate value of grants from (during year) . . . . .		
4 Aggregate value at end of year . . . . .		
5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? . . . . . <input type="checkbox"/> Yes <input type="checkbox"/> No		
6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? . . . . . <input type="checkbox"/> Yes <input type="checkbox"/> No		

**Part II Conservation Easements.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply). <input type="checkbox"/> Preservation of land for public use (e.g., recreation or education) <input type="checkbox"/> Preservation of a historically important land area <input type="checkbox"/> Protection of natural habitat <input type="checkbox"/> Preservation of a certified historic structure <input type="checkbox"/> Preservation of open space	
2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.	<b>Held at the End of the Tax Year</b>
a Total number of conservation easements . . . . .	2a
b Total acreage restricted by conservation easements . . . . .	2b
c Number of conservation easements on a certified historic structure included in (a) . . . . .	2c
d Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register . . . . .	2d
3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶	
4 Number of states where property subject to conservation easement is located ▶	
5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? . . . . .	<input type="checkbox"/> Yes <input type="checkbox"/> No
6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶	
7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ \$	
8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? . . . . .	<input type="checkbox"/> Yes <input type="checkbox"/> No
9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.	

**Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items.	
b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: (i) Revenue included on Form 990, Part VIII, line 1 . . . . . ▶ \$ (ii) Assets included in Form 990, Part X . . . . . ▶ \$	
2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items: a Revenue included on Form 990, Part VIII, line 1 . . . . . ▶ \$ b Assets included in Form 990, Part X . . . . . ▶ \$	



**Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets** (continued)

- 3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):

- a ☐ Public exhibition  
 b ☐ Scholarly research  
 c ☐ Preservation for future generations  
 d ☐ Loan or exchange programs  
 e ☐ Other \_\_\_\_\_

- 4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.

- 5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? ☐ Yes ☐ No

**Part IV Escrow and Custodial Arrangements.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

- 1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? ☐ Yes ☐ No

- b If "Yes," explain the arrangement in Part XIII and complete the following table:

	Amount
c Beginning balance	1c
d Additions during the year	1d
e Distributions during the year	1e
f Ending balance	1f

- 2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? ☐ Yes ☐ No

- b If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII ☐

**Part V Endowment Funds.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance					
b Contributions					
c Net investment earnings, gains, and losses					
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance					

- 2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:

- a Board designated or quasi-endowment  %  
 b Permanent endowment  %  
 c Temporarily restricted endowment  %

The percentages on lines 2a, 2b, and 2c should equal 100%.

- 3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

- (i) unrelated organizations  
 (ii) related organizations

	Yes	No
3a(i)		
3a(ii)		
3b		

- b If "Yes" on 3a(ii), are the related organizations listed as required on Schedule R?

- 4 Describe in Part XIII the intended uses of the organization's endowment funds.

**Part VI Land, Buildings, and Equipment.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land				
b Buildings				
c Leasehold improvements				
d Equipment		693,293	407,088	286,205
e Other				

**Total.** Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.)  286,205



**Part VII Investments - Other Securities.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives . . . . .		
(2) Closely-held equity interests . . . . .		
(3) Other _____		
(A) _____		
(B) _____		
(C) _____		
(D) _____		
(E) _____		
(F) _____		
(G) _____		
(H) _____		
Total. (Column (b) must equal Form 990, Part X, col. (B) line 12.) ►		

**Part VIII Investments - Program Related.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) _____		
(2) _____		
(3) _____		
(4) _____		
(5) _____		
(6) _____		
(7) _____		
(8) _____		
(9) _____		
Total. (Column (b) must equal Form 990, Part X, col. (B) line 13.) ►		

**Part IX Other Assets.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1) Deposits	33,559
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.)	33,559

**Part X Other Liabilities.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1.	(a) Description of liability	(b) Book value
	(1) Federal income taxes	
	(2) Capital Leases	222,542
	(3) Due to State Councils and Chapters	1,893,589
	(4) Deferred Rent	266,089
	(5)	
	(6)	
	(7)	
	(8)	
	(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)		2,382,220

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII. . . . . ☒



**Part XI****Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements		1	10,676,410
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:			
a	Net unrealized gains (losses) on investments	2a	746,533	
b	Donated services and use of facilities	2b		
c	Recoveries of prior year grants	2c		
d	Other (Describe in Part XIII.)	2d		
e	Add lines 2a through 2d		2e	746,533
3	Subtract line 2e from line 1		3	9,929,877
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:			
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other (Describe in Part XIII.)	4b		
c	Add lines 4a and 4b		4c	
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)		5	9,929,877

**Part XII****Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements		1	8,836,793
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:			
a	Donated services and use of facilities	2a		
b	Prior year adjustments	2b		
c	Other losses	2c		
d	Other (Describe in Part XIII.)	2d		
e	Add lines 2a through 2d		2e	
3	Subtract line 2e from line 1		3	8,836,793
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:			
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other (Describe in Part XIII.)	4b		
c	Add lines 4a and 4b		4c	
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)		5	8,836,793

**Part XIII****Supplemental Information.**

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

**01. Footnote for uncertain tax position under FIN 48 (Part X)**

The accounting standard on accounting for uncertainty in income taxes addresses the determination of whether tax benefits claimed or expected to be claimed on a tax return should be recorded in the financial statements. Under that guidance, The Organization may recognize the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by taxing authorities based on the technical merits of the position. Examples of tax positions include the tax-exempt status of The Organization and various positions related to the potential sources of unrelated business income tax (UBIT).



**Part XIII****Supplemental Information** (continued)**01. Footnote for uncertain tax position under FIN 48 (Part X)**

The tax benefits recognized in the financial statements from such a position are measured based on the largest benefit that has a greater than 50% likelihood of being realized upon ultimate settlement. There were no unrecognized tax benefits related to uncertain tax positions identified or recorded as liabilities for the current year.

The Organization's policy would be to recognize interest and penalties, if any, on tax positions related to its unrecognized tax benefits in income tax expense in the financial statements. No interest and penalties were assessed or recorded during the year.



**SCHEDULE G**  
**(Form 990 or 990-EZ)**

Department of the Treasury  
Internal Revenue Service

Name of the organization

**Supplemental Information Regarding Fundraising or Gaming Activities**

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

▶ Attach to Form 990 or Form 990-EZ.

▶ Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for the latest instructions.

OMB No. 1545-0047

**2017**

**Open to Public  
Inspection**

Employer identification number

**13-2929110**

**Vietnam Veterans of America Inc**

**Part I Fundraising Activities.** Complete if the organization answered "Yes" on Form 990, Part IV, line 17.  
Form 990-EZ filers are not required to complete this part.

**1** Indicate whether the organization raised funds through any of the following activities. Check all that apply.

- a** ☐ Mail solicitations **e** ☐ Solicitation of non-government grants  
**b** ☒ Internet and email solicitations **f** ☐ Solicitation of government grants  
**c** ☐ Phone solicitations **g** ☐ Special fundraising events  
**d** ☐ In-person solicitations

**2a** Did the organization have a written or oral agreement with any individual (including officers, directors, trustees, or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? ☒ **Yes** ☐ **No**

**b** If "Yes," list the 10 highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization.

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?		(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col. (i)	(vi) Amount paid to (or retained by) organization
		Yes	No			
<b>1</b> Charity Funding 1700 W Hamlin RD, MI 48309	Car Donation Program		X	4,456,129	560,404	3,895,725
<b>2</b> Next Generation 1235 Westlakes Drive, 19312	Direct Mail Campaigns		X	1,610,050	131,600	1,478,450
<b>3</b>						
<b>4</b>						
<b>5</b>						
<b>6</b>						
<b>7</b>						
<b>8</b>						
<b>9</b>						
<b>10</b>						
<b>Total</b> . . . . . ▶				<b>6,066,179</b>	<b>692,004</b>	<b>5,374,175</b>

**3** List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

**All States**



**Part II**

**Fundraising Events.** Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

		(a) Event #1	(b) Event #2	(c) Other events	(d) Total events
		(event type)	(event type)	(total number)	(add col. (a) through col. (c))
Revenue	1 Gross receipts . . . . .				
	2 Less: Contributions . . . . .				
	3 Gross income (line 1 minus line 2) . . . . .				
Direct Expenses	4 Cash prizes . . . . .				
	5 Noncash prizes . . . . .				
	6 Rent/facility costs . . . . .				
	7 Food and beverages . . . . .				
	8 Entertainment . . . . .				
	9 Other direct expenses . . . . .				
	10 Direct expense summary. Add lines 4 through 9 in column (d) . . . . . ▶				
	11 Net income summary. Subtract line 10 from line 3, column (d) . . . . . ▶				

**Part III**

**Gaming.** Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

		(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))
Revenue	1 Gross revenue . . . . .				
Direct Expenses	2 Cash prizes . . . . .				
	3 Noncash prizes . . . . .				
	4 Rent/facility costs . . . . .				
	5 Other direct expenses . . . . .				
	6 Volunteer labor . . . . .	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	
	7 Direct expense summary. Add lines 2 through 5 in column (d) . . . . . ▶				
	8 Net gaming income summary. Subtract line 7 from line 1, column (d) . . . . . ▶				

9 Enter the state(s) in which the organization conducts gaming activities: \_\_\_\_\_

a Is the organization licensed to conduct gaming activities in each of these states? . . . . . ☐ Yes ☐ No

b If "No," explain: \_\_\_\_\_

10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? . . . . . ☐ Yes ☐ No

b If "Yes," explain: \_\_\_\_\_



**SCHEDULE I  
(Form 990)**

Department of the Treasury  
Internal Revenue Service  
Name of the organization

**Grants and Other Assistance to Organizations,  
Governments, and Individuals in the United States**  
Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.  
▶ Attach to Form 990.

▶ Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for the latest information.

OMB No. 1545-0047

**2017**

**Open to Public  
Inspection**

Employer identification number

13-2929110

Vietnam Veterans of America Inc

**Part I General Information on Grants and Assistance**

- 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? Yes ☐ No ☒
- 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

**Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments.** Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

1 (a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1) Arizona State Council 4544 N Camino Tucson, AZ 85745	86-0675875	501 (c) (19)	32,052				General Support
(2) California State Council PO Box 3007 Fontana, CA 92336	77-0134068	501 (c) (19)	170,681				General Support
(3) Colorado State Council PO Box 60912 Colorado Springs, CO 80960	84-1208019	501 (c) (19)	33,742				General Support
(4) Connecticut State Council 299 Goodwin Street East Hartford, CT 06108	06-1179893	501 (c) (19)	23,344				General Support
(5) Florida State Council 229 Golf View Drive Auburndale, FL 33823	59-3025759	501 (c) (19)	81,564				General Support
(6) DC State Council PO Box 4262 Capitol Heights, MD 20791	59-3813157	501 (c) (19)	6,512				General Support
(7) Illinois State Council 3419 24th Street Rock Island, IL 61201	36-3743195	501 (c) (19)	33,156				General Support
(8) Kansas State Council PO Box 1492 Junction City, KS 66441	52-1850858	501 (c) (19)	7,442				General Support
(9) Kentucky State Council PO Box 2573 Elizabethtown, KY 42702	61-1095505	501 (c) (19)	7,300				General Support
(10) Louisiana State Council 3913 Highway 383 Kinder, LA 70648	61-1696368	501 (c) (19)	22,820				General Support

2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table

3 Enter total number of other organizations listed in the line 1 table

For Paperwork Reduction Act Notice, see the Instructions for Form 990.



SCHEDULE I  
(Form 990)

Department of the Treasury  
Internal Revenue Service  
Name of the organization

Vietnam Veterans of America Inc

Grants and Other Assistance to Organizations,  
Governments, and Individuals in the United States  
Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.  
▶ Attach to Form 990.

▶ Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for the latest information.

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2017

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13-2929110

Part I General Information on Grants and Assistance

- 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? ☐ Yes ☐ No
- 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. ☐ Yes ☐ No

Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

1	(a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1)	Massachusetts State Council 281 Franklin Street Springfield, MA 01104	04-3280051	501(c)(19)	56,696				General Support
(2)	Maryland State Council 17 N Liberty Street Cumberland, MD 21502	52-1422752	501(c)(19)	50,896				General Support
(3)	Michigan State Council 30039 Beechwood Street Garden City, MI 48135	38-2705392	501(c)(19)	45,254				General Support
(4)	Minnesota State Council 20 W 12th St Saint Paul, MN 55155	41-1557908	501(c)(19)	44,397				General Support
(5)	Missouri State Council 10990 New Halls Ferry Saint Louis, MO 63136	43-1524258	501(c)(19)	50,164				General Support
(6)	Delaware State Council 5233 S Dupont Hwy Dover, DE 19901	51-0397923	501(c)(19)	5,701				General Support
(7)	Iowa State Council 210 Walnut St, Room 559 Des Moines, IA 50309	42-1374973	501(c)(19)	15,833				General Support
(8)	Nebraska State Council 6789 County Road 32 Fort Calhoun, NE 68023	47-0729830	501(c)(19)	5,266				General Support
(9)	New Jersey State Council 559 W 9th Ave Roselle, NJ 07203	22-2695251	501(c)(19)	91,800				General Support
(10)	New Mexico State Council 1615 Agua Fria St Santa Fe, NM 87505	85-0385975	501(c)(19)	12,346				General Support

- 2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table
- 3 Enter total number of other organizations listed in the line 1 table

For Paperwork Reduction Act Notice, see the Instructions for Form 990.



**SCHEDULE I  
(Form 990)**

Department of the Treasury  
Internal Revenue Service  
Name of the organization

**Grants and Other Assistance to Organizations,  
Governments, and Individuals in the United States**  
Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.  
▶ Attach to Form 990.

▶ Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for the latest information.

OMB No. 1545-0047

**2017**

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Employer identification number

13-2929110

**Part I General Information on Grants and Assistance**

- 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? ☐ Yes ☐ No
- 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

**Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments.** Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

1	(a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
(1)	New York State Council 2975 Orangevill Center Rd Warsaw, NY 14569	11-3132217	501 (c) (19)	144,524				General support
(2)	Buckeye State Council 12 Valley Lane Goshen, OH 45122	31-1031745	501 (c) (19)	63,572				General support
(3)	Oklahoma State Council 4703 NW Ridgecrest Dr Tulsa, OK 74170	73-1365895	501 (c) (19)	12,834				General support
(4)	North Carolina State Council 4104 Cape Landing Rd Castle Hayne, NC 28429	56-1921071	501 (c) (19)	14,846				General support
(5)	Pennsylvania State Council PO Box 433 Newtown Square, PA 19073	23-2683150	501 (c) (19)	60,816				General support
(6)	Oregon State Council PO Box 1221 La Pine, OR 97739	93-1106196	501 (c) (19)	9,144				General support
(7)	Texas State Council PO Box 330245 Fort Worth, TX 76163	75-2160799	501 (c) (19)	6,800				General support
(8)	Virginia State Council 2258 Bayberry St Virginia Beach, VA 23451	54-1808591	501 (c) (19)	48,478				General support
(9)	Alaska State Council 17401 Ashland Dr Anchorage, AK 99516	75-3168158	501 (c) (19)	11,667				General support
(10)	Vermont State Council 1161 Collins RD Brattleboro, VT 05301	22-2565526	501 (c) (19)	6,265				General support

- 2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table ▶
- 3 Enter total number of other organizations listed in the line 1 table ▶

For Paperwork Reduction Act Notice, see the Instructions for Form 990.







**SCHEDULE O**  
**(Form 990 or 990-EZ)**

Department of the Treasury  
Internal Revenue Service

Name of the organization

**Supplemental Information to Form 990 or 990-EZ**

Complete to provide information for responses to specific questions on  
Form 990 or 990-EZ or to provide any additional information.

- ▶ Attach to Form 990 or 990-EZ.  
▶ Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for the latest information.

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**2017**

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Employer identification number

**Vietnam Veterans of America Inc**

**13-2929110**

**01. Members or stockholder classes and rights (Part VI, line 6)**

The Organization has members that pay dues.

**02. Member election for additional members (Part VI, line 7a)**

Board members are elected by delegates who represent State and Local Council chapters at the bi-annual convention which is held every odd year.

**03. Form 990 governing body review (Part VI, line 11)**

The 990 is reviewed in detail with the preparer, an independent CPA. The 990 is also reviewed by the leadership team and the full board prior to its filing.

**04. Conflict of interest policy compliance (Part VI, line 12c)**

Board members are required to disclose conflicts of interest on a regular basis.

**05. CEO, executive director, top management comp (Part VI, line 15a)**

Compensation is determined through the budget process. Annual raises include cost of living adjustments. The Board regularly consults with compensation surveys to determine the reasonableness of specific salary ranges.

**06. Other officer or key employee compensation (Part VI, line 15b)**

Compensation is determined through the budget process. Annual raises include cost of living adjustments. The Board regularly consults with compensation surveys to determine the reasonableness of specific salary ranges.

**07. Governing documents, etc, available to public (Part VI, line 19)**

These documents are available upon request.

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) (2017)



Name of the organization

**Vietnam Veterans of America Inc**

Employer identification number

**13-2929110****08. General explanation attachment**

The Organization files a copy of its 990 with every state.



**Statement of Program Service Accomplishments****2017 PG01**

Name(s) as shown on return

Your Social Security Number

Vietnam Veterans of America Inc

13-2929110

**Form 990-Part III(a)**

Statement #4

**Statement of Service Accomplishment****Program Service Code****Program Service Expenses**

\$6121508

**Grants and allocations included in above expense**

\$1253952

**Program Services Revenue**

\$0

**Explanation**

Government Relations - The core role of VVA's Office of Government Relations is to advocate to improve entitlement benefits and services for our nation's veterans, and to seek positive action on resolutions passed at the national convention. Staff works in concert with the leadership of VVA to "educate and agitate" federal officials and their staff members - in Congress, in the Executive Branch, in the Department of Veterans Affairs and other federal entities whose programs directly serve veterans. Staff - the office currently has a director, two associate directors, and a senior advisor - coordinate with the national Board of Directors, the Executive Committee, and various national committees to implement the mandates of convention resolutions and other organizational policies, and to strategize and advise on how best to realize VVA policy goals. . Staff also works in concert with their colleagues in other veterans' service organizations and other associations on issues of common concern. VVA has long led the charge and galvanized action on such issues as Agent Orange, PTSD, Veterans Incarcerated, Homeless Veterans, Minority and Women Veterans, the fullest possible accounting of American POW/MIAs. It should be noted that any accomplishments and victories would not have been possible without the active support of VVA members at the local level and leadership on the national level. During VVA's current fiscal year (March 1, 2017 through February 28, 2018), Government Relations staff was instrumental in working on the following issues: • Veterans Health Care. We continue to press for additional funding for the VA's medical operations and for implementation of needed administrative reforms and with passage of Public Law 115-1812, VA Mission Act, this comprehensive law would strengthen the VA ability to provide care and treatment to veterans in their communities. • Forever GI Bill. VVA played a leading role in the passage of the Harry W. Colmery Veterans Educational Assistance Act of 2017 (Public Law 115-48, Section 112), commonly known as the "Forever GI Bill". This law removes the time-limit for using the Post-9/11 GI Bill for certain Veterans and veterans and surviving family members who became eligible for the GI Bill or Fry Scholarship after January 1, 2013, will never see their educational benefit expire for lack of use. • Administrative Reforms to Healthcare for Veterans with Bad-Paper: We work with the Secretary of Veterans Affairs to provide mental healthcare to veterans with other-than honorable discharges who were denied emergent mental healthcare. • Legislative Reforms to Healthcare for Veterans with Bad-Paper: We worked with Congressman Beto O'Rourke and Senator Murphy's on the "Honor Our Commitment Act", which was included in Public Law 115-141, the 2018 Consolidated Appropriations Act. This law guarantees all veterans who served 100 days on active duty and in, or in support of combat, a mental health screening to determine service-related conditions. The law also directs the VA to create a form with which veterans with bad-paper can apply for eligibility, which will allow VSOs to track the rate of approvals/denials. • Caregivers Expansion. We, successfully lobbied Congress in support of expanding family caregivers of catastrophically wounded or injured warriors after 9/11 and with the passage of the Public Law 115-182, the Mission Act, and pre 911 veterans and their families are now eligible. • Gulf War Illnesses. Similarly, we continue to work with to promote public awareness of diseases found in too many veterans of the first Persian Gulf War, and to press elements of the federal bureaucracy for information and studies of the possible causes and potential long-term effects of whatever Gulf War veterans may have been exposed to during their service. • Agent Orange. We successfully lobbied Congress for additional research into the potential intergenerational effects of exposure to toxins in



**Statement of Program Service Accomplishments****2017 02**

Name(s) as shown on return

Your Social Security Number

Vietnam Veterans of America Inc

13-2929110

Form 990, Part III (a) continued

**Explanation (continued)**

in-country Vietnam veterans and with passage of Public Law 114-315 the Jeff Miller and Richard Blumenthal Veterans Health Care and Benefits Improvement Act of 2016. • Hepatitis C. VVA played a key role to get VA to allocate funds for the very expensive cure, both securing the funds and ensuring it was used to cure veterans' sick with hep C. • Vet Centers. We have maintained our unequivocal support of the need to provide additional funding for the Vet Centers, which have helped thousands of veterans and members of their families deal with the psychological wounds of war. • VA Outreach. VVA has continued to push for additional access for all veterans to the VA resources that are key to them given their age and their wounds. • Homeless Veterans. We continue to promote the expansion of unique veteran-oriented homeless programs and advocate that a fair share of federal resources be directed to address and will continue to lobby to ensure full implementation of Public Law 107-95, the Homeless Veterans Comprehensive Assistance Act. • Women Veterans. Since 1982, we have been a leader in advocacy and championing appropriate and quality health care for all women veterans. The Department of Veterans Affairs (DVA) has made many innovations, improvements and advancements over the past thirty years. However, some concerns respective of its policies, care, treatment, delivery mode, and monitoring of services to women veterans. • Compensation and Pensions. We continue to work to ensure that claims for benefits are adjudicated in a timely fashion in accordance with the law. • Entrepreneurship and Employment. We have taken the lead in fighting for funding for veterans employment and training programs, and for action by the Executive Branch that would ensure that the 3% "goal" of awarding federal contracts to veterans - and especially service-connected disabled veterans - is met if not exceeded. • Veterans Preference. We continue to advocate for the integrity of veterans preference laws and regulations at all agencies. • POW-MIA. We continue to monitor that full funding is provided for the efforts of the Joint Task Force to locate and recover the remains of American servicemen missing in Vietnam, Laos, and Cambodia.



**Statement of Program Service Accomplishments****2017 PG01**

Name(s) as shown on return

Your Social Security Number

Vietnam Veterans of America Inc

13-2929110

**Form 990-Part III(b)**

Statement #4

**Statement of Service Accomplishment**

Program Service Code	
Program Service Expenses	\$0
Grants and allocations included in above expense	\$0
Program Services Revenue	\$0

**Explanation**

B. Veterans Initiative The Communications Department provided logistical support and protocol direction/advice for VVA's 26th mission to Vietnam. For 22 days in January/February, VVA's Veterans Initiative Team travelled from North to South, meeting with Vietnamese veterans and officials at the national, province, district, and commune levels to discuss the issue of recovering the remains of the war dead—Following a week of meetings in Hanoi, the team travelled South, connecting with the Vietnamese Association of Veterans and the Peoples' Committees in Hue, Danang, Quang Tri, Tam Ky, and Saigon. This year marked the 25th anniversary of the Veterans Initiative—Vietnam Veterans of America has provided to the Vietnamese 304 cases containing information with the potential to recover over 15,000 KIA, of which the Vietnamese report more than 1,500 remains have been recovered. On the American side, according to DPAA, as of May 31, 2018, the remains of 722 U.S. servicemen have been repatriated from Vietnam since January 27, 1973; today, 1,251 U.S. service members still unaccounted for in Vietnam, of which 703 are classified "Further Pursuit," 78 are "Deferred," and 470 whose status is "No Further Pursuit/Non-recoverable." Still missing are 7 in China; 291 in Laos; and 48 in Cambodia. C. Awards The VVA Communications Department supports VVA's robust awards and recognition program, insuring that plaques, certificates, and medals are created and delivered to the worthy nominees, be they VVA members, chapters, and/or state councils. Over 275 awards and medals were presented in FY 2018.



**Statement of Program Service Accomplishments****2017 PG01**

Name(s) as shown on return

Your Social Security Number

Vietnam Veterans of America Inc

13-2929110

**Form 990-Part III(c)**

Statement #4

## Statement of Service Accomplishment

Program Service Code

Program Service Expenses

\$0

Grants and allocations included in above expense \$0

Program Services Revenue

\$0

Explanation



**Statement of Program Service Accomplishments****2017 PG01**

Name(s) as shown on return

Your Social Security Number

Vietnam Veterans of America Inc

13-2929110

**Form 990-Part III(d)**

Statement #4

## Statement of Service Accomplishment

Program Service Code

Program Service Expenses

\$0

Grants and allocations included in above expense \$0

Program Services Revenue

\$0

Explanation



**Statement of Program Service Accomplishments****2017 PG01**

Name(s) as shown on return

Your Social Security Number

Vietnam Veterans of America Inc

13-2929110

**Form 990-Part III(e)**

Statement #4

## Statement of Service Accomplishment

Program Service Code	
Program Service Expenses	\$0
Grants and allocations included in above expense	\$0
Program Services Revenue	\$0

Explanation



**Statement of Program Service Accomplishments****2017 PG01**

Name(s) as shown on return

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Vietnam Veterans of America Inc

13-2929110

**Form 990-Part III(f)**

Statement #4

**Statement of Service Accomplishment****Program Service Code****Program Service Expenses**

\$0

**Grants and allocations included in above expense**

\$0

**Program Services Revenue**

\$0

**Explanation**

VVA Veteran - In FY2018 the staff of The VVA Veteran produced six bimonthly issues of a literate, high-quality magazine that through its range of topics and artwork reflects the interests and concerns of Vietnam War veterans—especially the members of Vietnam Veterans of America. For the eleventh year in a row, the magazine was produced under budget without missing a single deadline. Although the staff is small—three full-time staff and two freelancers—teamwork and collaboration is intense, and this constant exploiting of staff strengths has greatly contributed to the increased quality of the magazine. Editorial oversight is rigorous. Our standards are both high and consistent. Visual presentation has never been a higher priority, and the magazine has never looked better. Design and illustration work in tandem with the content. It's a remarkable achievement resulting in an important publication. In the past year, The VVA Veteran has run features on a wide variety of issues. We ran four special issues. The March/April issue—"When I Have your Wounded"—concentrated on the delivery of medical services during the Vietnam War and medical innovations that came out of the war, with special emphasis on the use of helicopters. The July/August issue—"Committed to Community"—profiled a dozen VVA chapters and their unique programs within their communities. September/October—"Building a Legacy"—presented full coverage of VVA's Convention in New Orleans. In addition, articles explored ways of building and sharing a legacy. Methods of compiling and preserving oral histories were examined, and the school programs of three representative chapters were presented. November/December—"Forging a Vision"—in part looked at American Indian Vietnam veterans, including their experiences in Vietnam, their difficulties in navigating through the bureaucracies, and plans to build a national memorial in their honor. Other issues explored historical and cultural ramifications of the war. This included serious historical scholarship: Marc Leepson's "From Anticolonialism to Anticommunism: The Genesis of the American War in Vietnam" and Michael Keating's "Dirty Wars: The French in Indochina and Algeria." But perhaps the most broad-ranging discussions are found in Letters to the Editor. VVA was born as a grassroots organization, and in Letters the grassroots speaks its mind, displaying the full spectrum of political philosophies and educational accomplishment. The magazine also includes committee reports. This is the most efficient means for committee chairs to report to the membership. Once a year, in the March/April issue, chairs also report to the membership on their committees' progress in advancing Convention resolutions—the marching orders determined by the delegates to the biennial National Convention. Some of the most important services the magazine provides are reports on the chapters. We provide hundreds of reports on chapters every year. Each is an opportunity for the chapter to take a bow on a national stage and an opportunity to acknowledge those who work hard and those who support them. In addition, it's an opportunity for other chapters to exchange information and techniques, as well as to challenge each other. Many, many are mentioned in Membership Notes. Others, with long-term or unique undertakings, are presented as features. Every issue also includes "Taps," a brief listing of every member who has died. In addition, we run extended obituaries on some few individuals who have had a significant impact on the organization. The VVA Veteran is electronic as well as print. Each issue is carefully reconfigured for a variety of electronic media. While the information is the same, the presentation—and often the audience—is very different. We have also initiated a large project to format and upload all back copies of The VVA Veteran and to make them available to universities and libraries.



**Statement of Program Service Accomplishments****2017 02**

Name(s) as shown on return

Your Social Security Number

Vietnam Veterans of America Inc

13-2929110

Form 990, Part III (f) continued

**Explanation (continued)**

As a companion to that effort we are indexing all back issues. Finally, also as part of this Legacy Project, we delivered a full set of paper copies to the Texas Tech Vietnam Archive. In addition, we continue to post an average of two to three new book reviews a week on Books in Review II, the online complement to the print magazine's "Books in Review" column, which itself contains two to three long reviews in each issue. We passed the 1,000 mark in posted reviews on Books in Review II during the Fiscal Year. All totaled, we reviewed more than 150 Vietnam War and Vietnam War veteran books, fiction and non, during the year. We posted several dozen items on "Arts of War on the Web," keeping members and others up to date on the latest movies, documentaries, book news, obituaries, art exhibits, and other arts news dealing with the war and its veterans. We regularly posted news and information aimed at our members and veterans in general, as well as those with an interest in the Vietnam War and Vietnam veterans, on The VVA Veteran's Facebook page. At least 150 posts went out during the Fiscal Year and we continued to gain followers. That number was over 9,400, and the page reached more than 9,500 likes. The most popular posts garnered thousands of reviews and scores of comments. We continued to add to VVA's clearinghouse of information on state and local Vietnam veterans memorials—the only archive of its kind—adding material on new and existing memorials to our files, which now number in the hundreds. Staff members regularly answered queries about VVA, the Vietnam War, and Vietnam War veterans from members, Board members, staff, and others regularly throughout the year.



**Statement of Program Service Accomplishments****2017 PG01**

Name(s) as shown on return

Your Social Security Number

Vietnam Veterans of America Inc

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**Form 990-Part III(g)**

Statement #4

**Statement of Service Accomplishment****Program Service Code****Program Service Expenses**

\$0

**Grants and allocations included in above expense**

\$0

**Program Services Revenue**

\$0

**Explanation**

On behalf of VVA, Government Relations staff presented the following testimony: • May 17, 2018, before the House Committee on Veterans' Affairs Subcommittee on Health and Subcommittee on Oversight and Investigations regarding the Department of Veterans Affairs Medical and Prosthetic Research Program. • March 6, 2018, before the House/Senate Veteran Affairs Committees, regarding VVA Legislative Priorities and Policy Initiatives. • March 6, 2018, roundtable discussion with House Veterans Affairs Committee, regarding Family Caregivers Programs. • February 6, 2018, before the House Veterans Affairs Committee, regarding VA Caregiver Support Program: Correcting Course for Veteran Caregivers. • October, 10, 2017, before the House Committee on Veterans Affairs Committee, regarding Draft legislation to amend title 38, United States Code, to establish a permanent Veterans Choice Program, and for other purposes; Draft legislation to amend title 38, United States Code, to modify the authority of the Secretary of Veterans Affairs to enter into agreements with State homes to provide nursing home care to veterans, to direct the Secretary to carry out a program to increase the number of graduate medical education residency positions of the Department of Veterans Affairs, and for other purposes; H.R. 1133, Veterans Transplant Coverage Act of 2017; H.R. 2123, VETS Act of 2017; H.R. 2601, VICTOR Act of 2017; H R. 3642, Military SAVE Act; VA Draft legislation Veteran Coordinated Access & Rewarding Experiences (CARE) Act and Draft legislation to direct the Secretary of Veterans Affairs to conduct a study on the Veterans Crisis Line. • September 26, 2017, before the House Veterans' Affairs Committee Subcommittee on Health, regarding H.R. 93, H.R. 501, H.R. 1063, H.R. 1066, H.R. 1943, H.R. 1972, H.R. 2147, H.R. 2225, H.R. 2327 and Draft bill to make improvements in VA's Health Professional Educational Assistance Program (HPEAP). • September 7, 2017, roundtable discussion with House Veterans Affairs Committee, regarding VA Capital Asset Review Legislation. • July 17, 2017, before the House Veterans' Affairs Committee, Regarding H.R. 3218, the "Harry W. Colmery Veterans Educational Assistance Act of 2017". • July 11, 2017, before the Senate Veterans' Affairs Committee, regarding S.115, S.426, S.683, S.833, S.946, S.1153, S.1261 S.1266, S.1279, S.1325 & Discussion Drafts: "The Veterans Choice Act of 2017," "Improving Veterans Access to Community Care Act of 2017," and "The Department of Veterans Affairs Quality Employment Act of 2017".



**Statement of Program Service Accomplishments****2017 PG01**

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Vietnam Veterans of America Inc

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**Form 990-Part III(h)**  
**Statement of Service Accomplishment**

Statement #4

**Program Service Code****Program Service Expenses**

\$0

**Grants and allocations included in above expense**

\$0

**Program Services Revenue**

\$0

**Explanation**

VVA Benefits Department - Vietnam Veterans of America (VVA) currently has approximately 500 accredited service officers across the nation. VVA Benefits Department Appeals Attorneys have received a favorable outcome for 481 cases at the Board of Veterans Appeals from March 2017-February 2018. The VVA Benefits department has assisted in 639,371 awards in fiscal year 2018 which provided \$943,953,284 in benefits. There were 2,407 new awards in fiscal year 2018 which provided \$2,138,300 in benefits.



# Statement of Program Service Accomplishments

2017 PG01

Name(s) as shown on return

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Form 990-Part III(i)

Statement #4

## Statement of Service Accomplishment

Program Service Code

Program Service Expenses

\$0

Grants and allocations included in above expense

\$0

Program Services Revenue

\$0

### Explanation

Communications - Our Communications Department in 2018 provided greater public awareness about issues dealing with Vietnam-era veterans as well as challenges facing veterans of the Global War on Terror, working with national news media, and by distributing information on an ongoing basis. VVA continues to expand its reach through the use of electronic media. On the web, VVA can be found at [www.vva.org](http://www.vva.org). Our e-newsletter, The Web Weekly, provides our subscribers with the latest developments in veterans' health and legislation. Our YouTube channels, Face Book pages, and twitter accounts are further expanding our reach and our number of followers continues to grow. Media and Press work In FY 2018, VVA's Communications Department issued 40 press releases on topics of import to VVA policy and government affairs. Follow-up outreach was conducted, providing journalists with VVA spokespersons on relevant topics to today's veterans- VA's healthcare crisis; Education and the GI Bill; Military Sexual Trauma; Toxic Exposure; reform of the claims and appeals process; Discharge Upgrades; whistleblower protections, and more. Placements included New York Times, Washington Post, U.S. News and World Report. A press conference was held on Capitol Hill to address PTSD and treatment at the VA for those with less than honorable discharges. Web Weekly In FY18, 39 issues of the Web Weekly were produced and distributed to VVA's membership and VVA's media list comprised of journalists following veterans' issues. The Web Weekly is 12.11% over non-profit industry average percentage opened. Impressively we have increased our distribution by 2,915 opt-in addresses. Social Media The VVA Face book page continues to gain followers, as measured by "Likes," evidence of the universal transition to electronic media: In FY18 the VVA Face book had a 10% increase in followers and the VVA Twitter account had a 39% increase in followers. VVA YouTube channel continues to gain subscribers and views. In FY18 the VVA FAO twitter account had a 15% increase in followers over FY17, and the VVA FAO YouTube channel continues to increase in views and subscribers in FY18. Publications IN FY2018, the Communications Department developed and produced the following New publications: The FY 2017 VVA Annual Report; VVA's Legislative Agenda and Policy Initiatives for the 115th Congress the VVA National Convention Notebook; Postcards for the Veterans Initiative Program and Women's Veterans Committee Reprints of the Agent Orange trifold brochure, "Has Your Child or Grandchild's Health been Affected by Your Military Service?"; and Reprints/updates of VVA Guide on Agent Orange. In addition to the assembling the VVA National Convention book for printing, provided gratis by U-Haul, International, the Communications Department coordinated press coverage and video recording of the proceedings of VVA's 18th National Convention. Brochures and Education Materials The Communications Department distributes materials to the chapters and state councils to assist in education and outreach. In FY 2018, 46,880 brochures were mailed to our members in the field on the following topics: Veterans Health; POW/MIA/Veterans Initiative Program; Women Veterans; PTSD; Suicide Prevention, Diabetes, Ischemic Heart Disease, and prostate Cancer. (total brochures distributed since FY13 is 347,086 brochures) In FY 2018, 17,640 Agent Orange guides were distributed. (total guides distributed since FY2015 is 102,920) In FY 2018, 3,240 Agent Orange Education Campaign folders were distributed (total folders distributed since FY13 is 27,851 folders) Programs VVA's Communications Department coordinates and implements three programs: The Faces of Agent Orange and Other Toxic Exposures Educational Outreach; the Veterans Initiative Program; and VVA's National Awards, in coordination with the Agent Orange, POW/MIA, and Public Affairs committees. A. Faces of Agent Orange \*In FY 2018, the Communications Department coordinated,



**Statement of Program Service Accomplishments****2017 02**

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Form 990, Part III (i) continued

**Explanation (continued)**

publicized, and provided support and materials for 33 Agent Orange Town Hall Meetings, bringing the total to 297 toxic exposure town hall meetings convened since August 2009 by VVA chapters and state councils since August 2009. The Communications Department initiated the Faces of Agent Orange Program in 2009. Our VVA and AVVA members answered the call and took action. From coast to coast, they mobilized at the grassroots, organizing over 260 Agent Orange town hall meetings to collect the personal stories of the children for the Faces of Agent Orange and to educate veterans and their families about dioxin and its toxic legacy. And as the word spread, other VSOs joined, initiating outreach efforts modeled after VVA's. VVA chapters and state councils worked with news outlets, met with legislators, built coalitions, sought resolutions, and participated in call-in days. The Outreach and education that has been conducted by our VVA and AVVA chapters and state councils on the topic of toxic exposures is unparalleled in VVA history. The town hall meetings have been well advertised to the community and have received terrific coverage by the local press.



**Statement of Program Service Accomplishments****2017 PG01**

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**Form 990-Part III(j)**  
**Statement of Service Accomplishment**

Statement #4

Program Service Code	
Program Service Expenses	\$0
Grants and allocations included in above expense	\$0
Program Services Revenue	\$0

**Explanation**

Membership - VVA membership is now over 82,000 with 81% of these members having committed to VVA by becoming Life Members. In the past fiscal year three new VVA Chapters have been chartered. The Membership Department is moving to implement online joins and renewals. The Department has been an integral part of the production of the 2018 Membership Directory. We are continuing our efforts to propel VVA into the future with the electronic submission of election and financial reports, and further developing mass electronic communication with state councils and chapters.



**Federal Supporting Statements****2017 PG02**

Name(s) as shown on return

FEIN

Vietnam Veterans of America Inc

13-2929110

Form 990, Part VI, Section C, line 17

Statement #017

States where a copy of this Form 990  
is required to be filed:

Alaska	New Hampshire
Alabama	New Jersey
Arkansas	New Mexico
Arizona	Nevada
California	New York
Colorado	Ohio
Connecticut	Oklahoma
District of Columbia	Oregon
Delaware	Pennsylvania
Florida	Rhode Island
Georgia	South Carolina
Hawaii	South Dakota
Iowa	Tennessee
Idaho	Texas
Illinois	Utah
Indiana	Virginia
Kansas	Vermont
Kentucky	Washington
Louisiana	Wisconsin
Massachusetts	West Virginia
Maryland	Wyoming
Maine	
Michigan	
Minnesota	
Missouri	
Mississippi	
Montana	
North Carolina	
North Dakota	
Nebraska	